



## Ordering is Easy:

New Order    Renewal   Date of Order: \_\_\_\_\_

If new, how did you hear about HEN? \_\_\_\_\_

Number of Staff / Volunteers: \_\_\_\_\_ / \_\_\_\_\_

Step 1: Your ADC as of TODAY: \_\_\_\_\_

Step 2: Number of courses chosen: \_\_\_\_\_

Step 3: Calculate your costs:

\_\_\_\_\_ (# of courses) X \$ \_\_\_\_\_ (ADC Pricing Level)  
= \$ \_\_\_\_\_ (Subscription Cost)

Step 4: Add any specially priced courses chosen:

Course # \_\_\_\_\_ Price \$ \_\_\_\_\_

Course # \_\_\_\_\_ Price \$ \_\_\_\_\_

Total Due HEN: \$ \_\_\_\_\_

Hospice Average Daily Census (ADC)	Price per Single Course	Price for 10 Courses (\$2 off per course)	Price for 25 Courses (\$5 off per course)	Price for 50 Courses (\$10 off per course)	Unlimited access to entire catalog
1 - 40	\$65	\$630	\$1,500	\$2,750	\$5,500
41 - 99	\$135	\$1,330	\$3,250	\$6,250	\$12,500
100 - 200	\$200	\$1,980	\$4,875	\$9,500	\$19,000
201 - 500	\$265	\$2,630	\$6,500	\$12,750	\$25,500
501 - 1000	\$330	\$3,280	\$8,125	\$16,000	\$32,000
1000+ CALL FOR PRICING					
Individual subscription \$29 for one week viewing					

Name of Hospice: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

HEN Administrator Name: \_\_\_\_\_

HEN Administrator E-mail: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Check enclosed, payable to Hospice Education Network

Please charge my credit card:    Visa    MC    AMEX

Acct. No.: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ Security Code: \_\_\_\_\_

Billing Zip Code: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_

Orders are processed on the day payment is received. After payment is processed, an access authorization code is sent via e-mail to the HEN Administrator identified at left.

### To Order:

Call: 508.778.0008  
866.969.7124

Fax: 508.778.8899

Mail: 259 North Street, 2nd floor  
Hyannis, MA 02601

For more information about the Hospice Education Network or to request an online demonstration of its features, call 866.969.7124 or send an email to: [info@hospiceonline.com](mailto:info@hospiceonline.com)

**Thank you for your order!**

WB

- |   |  |
|---|--|
| <ul style="list-style-type: none"> <li><input type="checkbox"/> 183: Abuse, Neglect, Mistreatment and Exploitation</li> <li><input type="checkbox"/> 665: ADRs: Additional Development Requests</li> <li><input type="checkbox"/> 195: Advance Directives</li> <li><input type="checkbox"/> 1198: Advanced Symptom Management</li> <li><input type="checkbox"/> 1677: Advancing Illness: Channeling Chaos Towards Continuity in Palliative Care</li> <li><input type="checkbox"/> 1095: Advantages of Strength Based Assessments with Hospice Patients</li> <li><input type="checkbox"/> 218: Adverse Events / Incident Reporting</li> <li><input type="checkbox"/> 836: After They Forget - The Thriving Spirit of Alzheimers</li> <li><input type="checkbox"/> 650: Appearances: Paranormal Experiences at the End of Life and in Bereavement</li> <li><input type="checkbox"/> 571: Because You've Never Died Before</li> <li><input type="checkbox"/> 1096: Being Wounded Healers: Helping Ourselves Find Meaning in Suffering</li> <li><input type="checkbox"/> 1231: Billing/Coding: Best Practices for Hospice &amp; Palliative Care &amp; Navigating the Maze of Physician Billing</li> <li><input type="checkbox"/> 1035: Breaking Bad News</li> <li><input type="checkbox"/> 1273: Breaking the Code: Assure Payment for Physician and ARNP Services</li> <li><input type="checkbox"/> 1574: Caring for Atypical Parkinson's Patients and Their Families</li> <li><input type="checkbox"/> 194: Children of Adult Hospice Patients</li> <li><input type="checkbox"/> 835: Choosing Hope at End of Life</li> <li><input type="checkbox"/> 1097: Client-Centered Care Plans with Minimal Paperwork</li> <li><input type="checkbox"/> 837: Compassion Fatigue: The Professional Caregiver's Dilemma</li> <li><input type="checkbox"/> 1590: Confessions of an ex-Lone Ranger: Pearls, Gems and Silver Bullets</li> <li><input type="checkbox"/> 572: CR 5567: Get Ready. Get Smart.</li> <li><input type="checkbox"/> 573: CR 5567: Do It Now. Do It Right.</li> <li><input type="checkbox"/> 1588: Creative Healing: Sensory Stimulation &amp; Creative Resolution in End of Life Care</li> <li><input type="checkbox"/> 1036: A Cry for Help: Responding to Requests for Physician-Assisted Suicide</li> <li><input type="checkbox"/> 829: Cultural Consideration at the End of Life</li> <li><input type="checkbox"/> 227: Depression in the Dying</li> <li><input type="checkbox"/> 1075: Describing Functional Status: Beyond KPS/PPS and Adult Failure to Thrive Syndrome</li> <li><input type="checkbox"/> 666: Determining Terminal Status: Dementia due to Alzheimer's Disease and Related Disorders.</li> <li><input type="checkbox"/> 193: Effective Communication</li> </ul> | <ul style="list-style-type: none"> <li><input type="checkbox"/> 822: ELNEC Core: Introduction to Palliative Care Nursing</li> <li><input type="checkbox"/> 819: ELNEC Core: Pain Management in Palliative Care</li> <li><input type="checkbox"/> 818: ELNEC Core: Symptom Management in Palliative Care</li> <li><input type="checkbox"/> 821: ELNEC Core: Ethical Issues in Palliative Care</li> <li><input type="checkbox"/> 820: ELNEC Core: Cultural Considerations of Palliative Care</li> <li><input type="checkbox"/> 677: ELNEC Core: Communication in Palliative Care</li> <li><input type="checkbox"/> 823: ELNEC Core: Loss, Grief, and Bereavement</li> <li><input type="checkbox"/> 676: ELNEC Core: Final Hours of Life</li> <li><input type="checkbox"/> 1332: ELNEC Geri: Principles of Palliative Care</li> <li><input type="checkbox"/> 1333: ELNEC Geri: Pain Assessment &amp; Management</li> <li><input type="checkbox"/> 1334: ELNEC Geri: Nonpain Symptoms</li> <li><input type="checkbox"/> 1335: ELNEC Geri: Goals of Care &amp; Ethical Issues at the EOL</li> <li><input type="checkbox"/> 1336: ELNEC Geri: Cultural &amp; Spiritual Considerations</li> <li><input type="checkbox"/> 1337: ELNEC Geri: Communication</li> <li><input type="checkbox"/> 1338: ELNEC Geri: Loss, Grief &amp; Bereavement</li> <li><input type="checkbox"/> 1339: ELNEC Geri: Ensuring Quality Care at the End of Life</li> <li><input type="checkbox"/> 1340: ELNEC Geri: Preparation for &amp; Care at Time of Death</li> <li><input type="checkbox"/> 1303: ELNEC Pedi: Introduction to Pediatric Palliative Care</li> <li><input type="checkbox"/> 1304: ELNEC Pedi: Perinatal and Neonatal Care</li> <li><input type="checkbox"/> 1305: ELNEC Pedi: Communication</li> <li><input type="checkbox"/> 1306: ELNEC Pedi: Ethical and Legal Issues</li> <li><input type="checkbox"/> 1307: ELNEC Pedi: Cultural Considerations</li> <li><input type="checkbox"/> 1308: ELNEC Pedi: Pain Management</li> <li><input type="checkbox"/> 1309: ELNEC Pedi: Symptom Management</li> <li><input type="checkbox"/> 1310: ELNEC Pedi: Care at the Time of Death</li> <li><input type="checkbox"/> 1311: ELNEC Pedi: Loss, Grief and Bereavement</li> <li><input type="checkbox"/> 1532: ELNEC - For Veterans: Introduction to Palliative Care Nursing (all Vets modules come w/ Introductory Message)</li> <li><input type="checkbox"/> 1533: ELNEC - For Veterans: Pain Management</li> <li><input type="checkbox"/> 1534: ELNEC - For Veterans: Symptom Management</li> <li><input type="checkbox"/> 1535: ELNEC - For Veterans: Cultural Considerations</li> <li><input type="checkbox"/> 1536: ELNEC - For Veterans: Communication</li> <li><input type="checkbox"/> 1537: ELNEC - For Veterans: Loss, Grief and Bereavement</li> <li><input type="checkbox"/> 1538: ELNEC - For Veterans: Final Hours</li> <li><input type="checkbox"/> 655: Emergency / Disaster Management</li> <li><input type="checkbox"/> 1342: Ethical Foundations of Hospice CoPs</li> <li><input type="checkbox"/> 206: Explaining Hospice to Patients and Families</li> <li><input type="checkbox"/> 841: Exploring Your Own Legacy: A Look at Ethical Wills</li> <li><input type="checkbox"/> 1609: Face-To-Face Encounter w/Update</li> </ul> |
|---|--|

- 1313: Final Rights: Promoting A Patient's Right To Be In Control
- 1314: Final Rights: Promoting A Patient's Right To Cry, Be Angry Be In Denial, and To Laugh
- 1316: Final Rights: Promoting A Patient's Right To Have a Sense of Purpose
- 1317: Final Rights: Promoting A Patient's Right To Have Personal Beliefs and Values Respected
- 1315: Final Rights: Promoting A Patient's Right To Touch and Be Touched
- 1573: Finding Meaning from Loss
- 1240: Fire Safety
- 1847: Fraud and Abuse in Hospice: Under the Microscope
- 182: Grief and Loss
- 839: Guide to Conducting Family Meetings: Communication: An Act of Love
- 1861: Hazard Communications
- 413: HFA: Caregiving and Loss: Family Needs, Professional Responses
- 415: HFA: Living With Grief: After Sudden Loss
- 414: HFA: Living With Grief: Alzheimer's
- 412: HFA: Living With Grief: At Work, At School, At Worship
- 418: HFA: Living With Grief: Before and After the Death
- 420: HFA: Living With Grief: Coping With Public Tragedy
- 416: HFA: Living With Grief: Ethical Dilemmas at the End of Life
- 410: HFA: Living With Grief: When Illness is Prolonged
- 411: HFA: Living With Grief: Who we are; How we Grieve
- 419: HFA: Loss in Later Life
- 417: HFA: Pain Management at the End of Life
- 213: HIPAA Training for Hospice Staff and Volunteers
- 180: Hospice 101: An Introduction to Hospice Services
- 204: Hospice and the Traveling Patient
- 779: Hospice in the Nursing Home: Contracting, Quality, and Regulatory Considerations
- 937: How to be a Great Social Worker
- 826: IDG, Careplanning and Coordination of Services
- 1821: The Importance of Making the Right Related Medications Determinations in Hospice
- 219: Infection Control (6-part series)
- 800: Initial and Comprehensive Assessment
- 202: Interdisciplinary Team: An Introduction for Hospice Staff
- 1570: Intrathecal Port Intricacies
- 216: Introduction to Quality Assessment & Performance Improvement (QAPI)
- 207: Just One More Bite: Understanding Changes in Eating and Drinking
- 643: Keeping Their Stories Alive
- 1341: Later Stage Alzheimer's Disease - Optimal Care and Comfort at the End of Life
- 277: Levels of Care: An Overview for Hospice Staff
- 1122: Loss, Grief & Faith: A Guide for Professionals
- 1572: Management of Cardiac Devices in Hospice & Palliative Care Patients
- 196: Managing Stress, Boundaries and Burnout
- 780: Medical Director Contracting: Hospice Physicians and the New COPs
- 610: Medical Directors: A Physician's Role in Organizational Culture Change during Open Access
- 611: Medical Directors: It Takes a Village: Engendering Community Physician Support For End-Of-Life Care
- 612: Medical Directors: Plumbing The Depths: Local Physician Recruitment For Your Hospice Program
- 613: Medical Directors: Staff Empowerment Through Extemporaneous Educational Opportunities
- 609: Medical Directors: The Medical Director's Role In Organizational Excellence
- 652: The Medicare Hospice Benefit-Updated
- 1646: Methadone for the Treatment of Pain in Hospice and Palliative Care (for MDs and ARNPs)
- 1647: Methadone for Pain in Hospice and Palliative Care: A Complex Medication (for RNs)
- 845: Non-Pharmacological Approach to Managing the Dyspneic Patient: The Patient and Family in Times of High Anxiety
- 1569: New to Bereavement? Everything You Wanted to Know in 60 Minutes or Less
- 654: Nutrition at End-of-Life
- 208: Pain Hurts Everyone: Managing & Understanding Pain
- 544: Pain Management: Pain Management in Hospice Part 1
- 546: Pain Management: Pain Management in Hospice Part II
- 547: Pain Management: Pain Management in Hospice Case Studies Part III
- 1571: Palliative Care Meetings: A Periscope View

- 1589: Part of Me Died, Too: Creative Survival Strategies for Bereaved Children and Teenagers
- 239: Patient's Rights
- 833: Performance Improvement Projects (PIPs)
- 1616: Physician Narrative
- 846: The Practitioner Role in End-of-Life Geriatric Care
- 222: Professional Boundaries in Hospice Care
- 1197: Prognostication in End of Life
- 824: Providing Hospice to Residents of a SNF/NF or ICF/MR
- 228: Psychological Factors at the End of Life
- 847: Psychosocial Assessment, Intervention, and Treatment Planning
- 513: QAPI CoP: Introduction to Quality Assessment and Performance Improvement
- 514: QAPI CoP: Program Data and Performance Measures
- 515: QAPI CoP: Program Activities
- 516: QAPI CoP: Performance Improvement
- 517: QAPI CoP: Patient-level & Hospice-level QAPI Measures
- 518: QAPI CoP: The QAPI Opportunity
- 828: QAPI: Developing and Implementing a QAPI Program
- 827: QAPI: What Hospices Need to Know and Do
- 209: Quality of Life Issues: Challenges and Opportunities
- 1860: Regulated Medical Waste Management
- 830: Religious Beliefs and Traditions at the End of Life
- 220: Safety in the Home
- 1859: Safety in the Workplace
- 186: Sexual Harassment
- 840: Social Work Boundaries as an Ethical Consideration
- 843: Social Work Ethics in End-of-Life Care
- 842: Social Work Leadership in Hospice Care
- 844: Strategies to Maintain Effectiveness - Indicators of the Need to Step Away
- 1822: Technical Eligibility Requirements in Hospice
- 205: Through the Fire: A Dying Exercise
- 1098: Tools, Tools, and More Tools to Help the Grieving
- 240: Trajectory of Illness, Stages of Dying
- 1540: Understanding Hospice Scrutiny
- 1099: Virtual Dreams: Getting Clients to Open Up Quickly and in Depth

- 1038: Withholding, Withdrawing Treatments
- 1151: Working With Challenging Cases: A Problem-Solving Model for Social Workers
- 221: Workplace Violence

**The following courses are priced separately:**

- 561: Certification Prep Course For Hospice Aides

Cost Based on Hospice Average Daily Census

1-40	41-99	100-200	201-500	501-1000	\$1000+
\$250	\$425	\$650	\$800	\$1100	Call